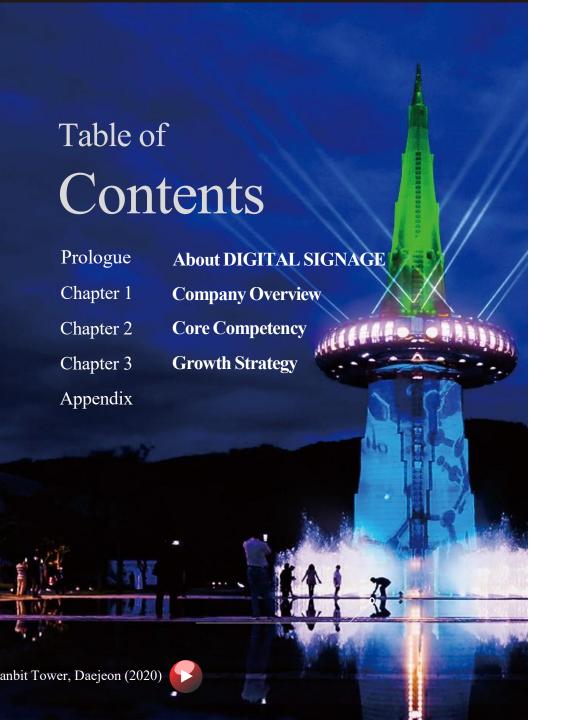
**INVESTOR RELATIONS 2025** 

VECT

One Stop Total Visual Solution Company

# Virtual Experience Connec Tivity



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**INVESTOR RELATIONS 2025** 

## VECT

Prologue

## About DIGITAL SIGNAGE

01 Everywhere, Digital Signage

02 Digital Signage Market Outlook

2020 Yedangho Musical Fountain



## 01 Everywhere, Digital Signage



Prologue

With advancements in technology and evolving lifestyles, digital signage has become integrated into all aspects of daily life,



#### **Digital Signage Trends and Key Components**

Analog

Printed materials, newspapers, magazines, billboards



Display devices, content, networks, software solutions, etc. Convergence of IT technologies and content

Digital Signage

Integration of various content with high-definition LED displays



User interaction and targeted marketing through integrated solutions

Next-Generation Signage

Personalized targeting and expansion into virtual reality through IoT, AI, and XR integration



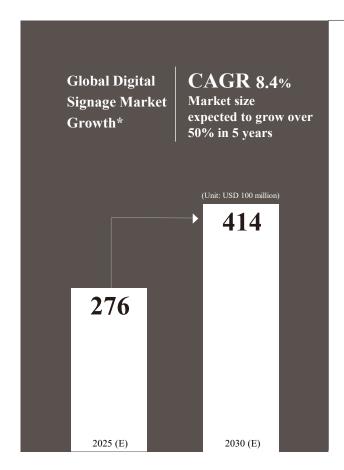
Diverse capabilities needed across hardware, solutions, and content within the signage business

## **02** Digital Signage Market Outlook



Prologue

The global digital signage market is expanding rapidly, paving the way for growth in South Korea, a global leader in ICT and display technologies..



Trends in

Domestic Signage

Market Growth\*\*

## **6X** market growth expected by 2035

Driven by growing demand for AI, smart learning, and big data technologies

#### **Domestic Signage Market Opportunities and Strengths** ▼



The global market share for digital signage displays is 33% for Samsung Electronics and 23% for LG Electronics.

Japan's NEC holds a market share of approximately 3%.

(Source: Omdia, 2024)

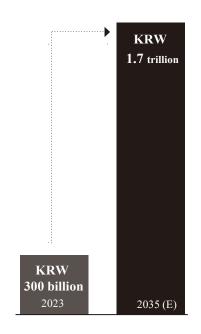
#### Outdoor Advertising Free Display Zone Designation Policy

Korea's first free OAFD Zone at Samseong Station in Seoul achieved an economic impact of KRW 165 billion with a total investment of KRW 44.5 billion.

(Source : Ministry of the Interior and Safety "Free Display Zone Designation Plan for Outdoor Advertisements")

Phase 3 designation expected in 2026 — signaling FULL-SCALE EXPANSION in demand for large-format signage

(Source : Ministry of Economy and Finance, "Regulatory Innovation and On-Site Deregulation Plan for Emerging Industries")



<sup>\*</sup>Source: Global Information

<sup>\*\*</sup>Source: Market Research Future 🕖



### **01** About VECT



Chapter 01 Company Overview

#### **Company Profile**

Company Name	VECT Co., Ltd.
CEO	Yoo Chang-soo
Established	Mar. 30, 2006
Capital Stock	KRW 1,371 million
Number of Employees	101 (Headquarters 58, Subsidiary 43)
<b>Business Areas</b>	Digital signage and related devices / Content planning business
Subsidiary	ESOL Information & Communication Co., Ltd.
Address	Head Office : 229 Yeoksam-ro, Gangnam-gu, Seoul Subsidiary : 19 Seoun Sandan-ro 1-gil, Gyeyang-gu, Incheon Vision Factory: 14 Galmachi-ro 288beon-gil, Jungwon-gu, Seongnam-si, Gyeonggi-do Daejeon Office: 47 Jangdae-ro 80beon-gil, Yuseong-gu, Daejeon

#### **Intellectual Property Status (29 in total)**



#### **Company Overview**



#### **02** Business Areas



Achieving market leadership across the full digital signage business by leveraging dominant market share and integrated capabilities

Chapter 01 Company Overview

#### **Educational Signage**

**Developer of the highest-spec** digital whiteboards in Korea

### "Ranked No. 2 in digital whiteboard market share"

- 48.3% installed base in Korean schools (116,720 units)
- · Increasing demand for smart learning and work environments





#### **Commercial Signage**

Leading supplier of projector and LED signage installations

### "Ranked No. 1 in projector market share"

- · Popularization of LED and laser projectors
- Cost-effective solutions integrated with smart city infrastructure





#### **Experiential Signage Content**

Media art and immersive content planning

### "Landmark-scale immersive content implementation"

- · Advances in interactive/XR technologies
- · Growing interest in immersive exhibitions





Delivering integrated signage solutions for any spaces that demand high-impact communication through displays

#### **03** Business Sectors



Chapter 01 Company Overview

## Market expansion driven by comprehensive digital signage solutions and AI-driven business integration

#### **Smart Learning**

Digital whiteboards and lecterns essential for smart learning





Nationwide coverage of elementary, middle, high schools and universities Seoul National University, Yonsei University,

Korea University, Sung Kyun Kwan University, Chung-Ang University, Hanyang University, Ewha Woman's University,

Seoul Robotics High School, etc.

#### **Smart Conferences**

Integrated signage solutions for conferences, seminars, and large-scale events





International Convention Center Jeju (ICC Jeju)

Expo Plaza

Ajou University

Anseong Art Hall

KEPCO Art Center

Hallym University Sacred Heart Hospital, etc.

## Advertising & Promotion

Strategic placement of signage for advertising and public information





Jeju Welcome Center

Gyeonggido Assembly Museum

Whamisa Store

Convenii Grocery Store

Pulmuone HQ Lobby Gangjin-eup Shopping District, etc.

#### **Media Art**

Designing signage contents and displays for media art installations





Hyundai Motorstudio

National Agricultural Museum of Korea

Daejeon Hanbit Tower

Pukyong National University

100th Anniversary Tower

Asan Ecological Environment Insect Museum

Yangju Dokbawi Site, etc.

#### Entertainment

Signage solutions tailored for concerts, sports, and live entertainment





Korea Cultural House (KOUS)

Jemulpo Station Underground Shopping Center

Seongsu Station Complex Cultural Space

Music videos, etc.

**Core Competency** 01 One-Stop Total Visual Solution Provider 02 Signage Hardware Competitiveness 03 Signage Content Competitiveness

**INVESTOR RELATIONS 2025** 

## VECT

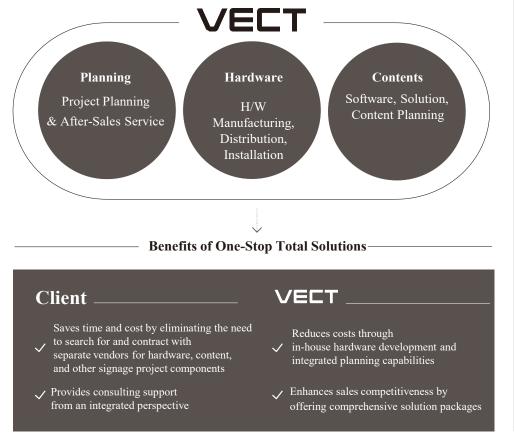
2024 Grand WalkerHill Hotel

## **01** One-Stop Total Visual Solution Provider



Chapter 02 Core Competency

The only visual solution provider in Korea offering fully integrated digital signage services, from project planning and hardware installation to content production.



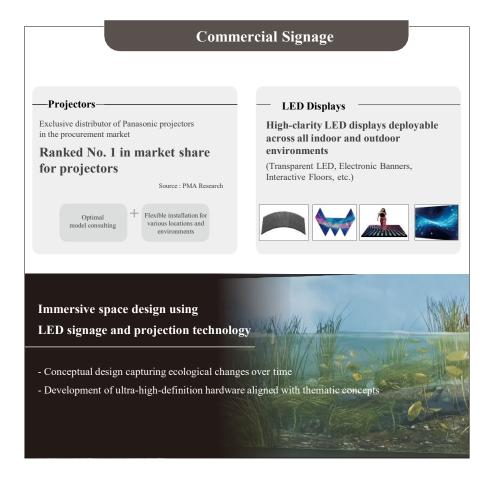


## **02** Signage Hardware Competitiveness



Chapter 02 Core Competency

Driving market competitiveness with in-house technology and exclusive partnerships to deliver tailored visual solutions





## **03** Signage Hardware Competitiveness



Delivering optimized signage content tailored to diverse project concepts, locations, and user scenarios

Chapter 02 Core Competency





#### Signage Content Major Achievements











2024

Chapter 3.

## **Growth Strategy**

- 01 Digital Signage Utilizing AI Technology
- 02 Expansion of Commercial Signage Deployment
- 03 Expansion of Immersive Media Art Business
- 04 Entry into the Signage Platform Business
- 05 Expansion of the Digital Signage Market

**INVESTOR RELATIONS 2025** 

## VECT

## **01** Digital Signage Utilizing AI Technology



Chapter 03 Growth Strategy

Proactively expanding the market through an expanded hardware lineup and interactive content in response to government policy demands, including smart classrooms

#### **Smart Learning Policies**

KRW 18 trillion allocated over five years from 2021 with the goal of transforming into "Green Smart Future Schools"

Annual public procurement budget of over KRW 200 billion for the "Digital Whiteboard Supply Project to Establish Future Education Infrastructure"

Initiatives to build next-generation digital classrooms for kindergartens

Broader integration of smart content into the Nuri-Curriculum

#### **Execution Strategies**

Aggressively pursue contracts for regional smart classroom construction projects

Participate in SME-led product localization pilots

Develop a packaged product lineup for future-oriented digital classrooms and extended-day schools

Register new smart learning devices for public procurement, including Nuri-compatible contents

Targeting No. 1 Market Share in Electronic Whiteboards by 2025



## AI Voice Recognition &

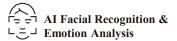
- Voice-Text and auto-captioning
- AI-powered simultaneous interpretation
- Real-time translated subtitles
- Lecture summarization

#### **Development of AI-Based Intelligent Digital Whiteboards**



#### AI-Driven Content Recommendation and

- Conversational AI for interactive Q&A
- AI-driven personalized question generation
- Targeted practice through AI-generated similar questions based on incorrect answers



- AI-driven learning analytics with personalized feedback
- Real-time AI tracking of learning performance with actionable improvement suggestions

✓ Transforming traditional writing tools into collaborative platforms that enhance productivity in education and business

#### **In-House Development of Educational Interactive Content**

### MOTION WALL



A responsive digital mural that transforms with touch

## MOTION FLOOR



A motion-reactive digital floor that responds to user movement

#### MOTION TABLE (SAND)



Tactile learning through a combination of sand and interactive displays

#### MOTION TABLE (BLOCK)



Interactive block-based environment that changes with each configuration

#### MOTION TABLE (CATCH)



A digital scoop tool that extracts visual data from video contents

✓ Offering over 140 touchscreen-based interactive educational experiences, aligned with the national initiative for building next-generation kindergarten classrooms

MOTION MARU: 💋 🞑





Next-generation digital indoor activity device designed for all ages

## **02** Expansion of Commercial Signage Deployment



Responding to diversified demand in the expanding digital signage market

Chapter 03 Growth Strategy

#### **Expansion of the Digital Signage Market**

04

#### 01 **Expansion of Outdoor Advertising** · Increased advertising display area on vehicles and railways Regulatory changes now allow commercial signage on university campuses Unit: KRW 100 million 40,226 35,666 30,765 Source: Local Finance Association (LOFA)

03 **Proliferation of Immersive Experience Spaces** · "The Messi Experience": A digital exhibition space in Miami, USA,

commemorating soccer legend Messi



02 Usage in Entertainment and **Performance Stages** 

> · Signage featured as a stage backdrop for TV program Culinary Class Wars



Signage in Public Facilities

· Wonderfall, a digital rest area at Singapore Changi Airport - ranked the world's best airport in 2023





Cross-selling Negotiations in progress for additional content contracts following delivery to the National Agricultural Museum of Korea

Replacement demand Replacement of aging equipment at "H University" – transition from existing VZ580 to VMZ Series LASER

Large-scale demand Expected demand for large-scale equipment in "A Museum," including museums, biennales, and exhibition spaces

Pilot projects Expansion of direct LED billboard and signage sales through collaboration with advertising agencies

## **03** Expansion of Immersive Media Art Business



Supporting business and institutional branding with landmark media art experiences

Chapter 03 Growth Strategy

## and in-house content production

### **Media Art Business Direction**

## The Growth of Immersive Media Art Market



Inspire Resort, featuring immersive media art, attracted 2 million visitors within 7 months of its opening

Bunker of Light media art exhibition in Jeju drew 580,000 visitors

within 10 months of its opening in November 2018

#### VECT

#### **Immersive Media Art**

#### - Local Cultural Symbol Projects

- · Ulsan Taehwaru Skywalk (Aug. 2025)
- · The night view at Jeonju Deokjin Park (Mar. 2024)



#### Commercial Projects -

- Korea Hydro & Nuclear Power (KHNP) Exhibition Hall (Jun. 2024)
- · DDP Kansong Art Exhibition (Jul. 2024)



#### Operation of an In-House Digital Signage Studio





Digital signage used as a backdrop for music videos among others



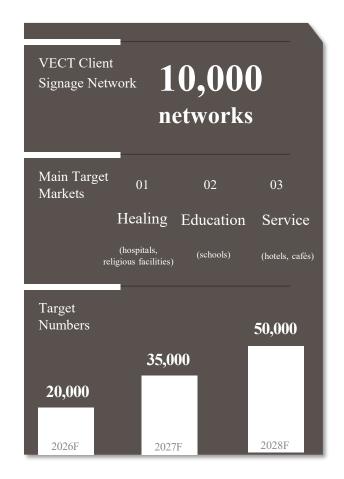
Digital signage exhibition halls

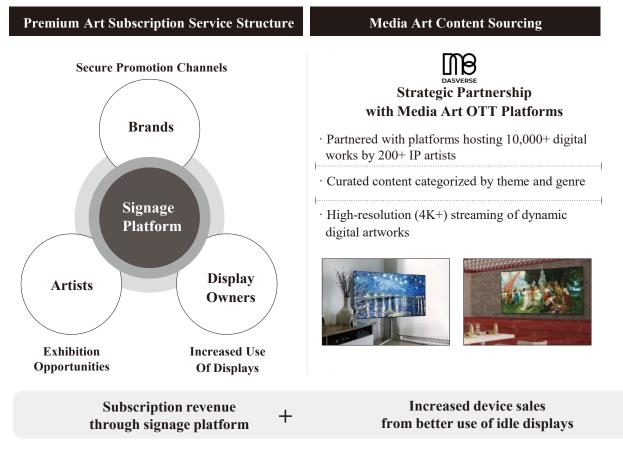
## **04** Entry into the Signage Platform Business



Chapter 03 Growth Strategy

Pioneering a media subscription model that connects display infrastructure with content creators and brands





## **05** Expansion of the Digital Signage Market



**Chapter 03** Growth Strategy

Expanding signage deployment through new business initiatives, partner collaboration, educational demand response, and global outreach









### **01** Consolidated Financial Statements



Appendix

<b>Consolidated Statement of Financial Positio</b>	n Unit: KRW million
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Unit: KRW million				
Category	2022	2023	2024	2025 1Q
Current Assets	20,398	22,730	33,790	28,627
Non-Current Assets	20,015	18,914	18,044	17,780
Total Assets	40,414	41,645	51,834	46,406
Current Liabilities	19,661	19,971	20,720	15,668
Non-Current Liabilities	11,074	8,667	7,329	6,993
Total Liabilities	30,736	28,638	28,049	28,049
Common Stock	200	1,016	1,371	1,371
Additional Paid-in Capital	0	2	12,899	12,899
Retained Earnings	8,145	10,378	8,435	8,531
Non-Controlling Interests	1,333	1,611	1,080	945
Total Equity	9,678	13,007	23,785	23,746

#### **Consolidated Income Statement**

Unit: KRW million

Category	2022	2023	2024	2025 1Q
Revenue	65,409	68,878	64,679	20,325
Cost of Sales	39,430	42,138	40,958	11,826
Gross Profit	25,980	26,740	23,721	8,499
Selling and Administrative Expenses	21,489	22,717	25,006	8,246
Operating Profit	4,491	4,023	(1,284)	253
Other Income	454	301	159	14
Other Expenses	1,711	1,728	1,005	201
Income Before Income Taxes	3,234	2,596	(2,130)	30
Income Tax Expense	137	340	149	69
Net Income	3,097	2,256	(2,279)	(39)

## **02** Separate Financial Statements



Appendix

#### **Separate Statement of Financial Position**

Unit: KRW million

			Un	it: KRW million
Category	2022	2023	2024	2025 1Q
<b>Current Assets</b>	15,253	18,107	28,783	23,721
Non-Current Assets	11,332	10,637	10,229	10,061
Total Assets	26,584	28,744	39,011	33,781
Current Liabilities	15,016	18,189	16,803	11,276
Non-Current Liabilities	4,287	565	255	291
Total Liabilities	19,303	18,754	17,058	11,567
Common Stock	200	1,016	1,371	1,371
Additional Paid-in Capital	0	2	12,899	12,899
Retained Earnings	7,081	8,972	7,683	7,945
Total Equity	7,281	9,990	21,953	22,215

#### **Separate Income Statement**

Unit: KRW million

Category	2022	2023	2024	2025 1Q
Revenue	44,342	45,261	41,301	11,388
Cost of Sales	29,433	29,607	28,804	7,115
Gross Profit	14,909	15,654	12,497	4,273
Selling and Administrative Expenses	12,549	12,920	13,435	3,770
Operating Profit	2,361	2,734	(937)	503
Other Income	399	219	95	4
Other Expenses	1,280	1,058	647	200
Income Before Income Taxes	1,480	1,896	(1,490)	331
Income Tax Expense	297	293	(274)	69
Net Income	1,183	1,603	(1,216)	262

## 03 Company History



Steadily growing for over 20 years while expanding in the digital signage field

Appendix

#### Established foundation in the digital signage business

#### **Establishment Period**

(2006~2014)

ì	
Mar. 2006	Established Yuhwan I-Tech Co., Ltd.
Aug. 2008	Signed project dealership contract with Samsung Electronics
Mar. 2010	Signed official importer and after-sales service partnership contracts with Sanyo and Casio projectors in Korea
Dec. 2010	Signed procurement contract for beam projectors with the Public Procurement Service
May 2011	Certified under the Quality Management System (ISO 9001)
Jun. 2011	Established a nationwide after-sales service branch network and signed contracts with 45 partner dealers
Jul. 2011	Acquired license for information and communication construction
Aug. 2011	Signed supply contract with the Public Procurement Service for digital whiteboards and digital lecterns
Oct. 2011	Filed patents, including infrared camera-based touchscreen technology (plus one other)
Mar. 2012	Signed an official dealership contract with Panasonic Korea Co., Ltd.
Apr. 2012	Established and certified an in-house corporate research lab
Aug. 2012	Certified as a Technology Innovation-Oriented Small Business (Inno-Biz)
Aug. 2013	Opened Panasonic Plaza store
Jun. 2014	Participated in the Smart Tech Show

## Secured signage technology and expanded business areas

#### **Growth Period**

(2015-2022)

Jul. 2015	Developed 3D printer
Sep. 2016	Developed whiteboard-writing software / Certified as a Technology Excellence Company
Oct. 2017	Obtained direct production certification for PA systems and signed a procurement supply contract
Jan. 2018	Supplied video systems to the Korea Education Fair
Feb. 2018	Developed new products - digital whiteboard and 3D printer
May 2019	Signed digital signage partnership contract with Samsung Electronics
May 2019	Launched new LED electronic banner product
Mar. 2020	Opened UIT Vision Factory
Sep. 2020	Filed patents for automated image quality calibration LED display system (plus two others)
May 2021	Selected as a Promising Small Enterprise by the Ministry of Employment and Labor
Mar. 2022	Filed patents for digital whiteboard with built-in document camera (plus three others)
Apr. 2022	Acquired ESOL Information & Communication Co., Ltd.
May 2022	Expanded into media exhibition planning business

#### Poised to lead the video systems market with AI integration

## Leap Forward (2022–Present)

Aug. 2022	Renamed to VECT Co., Ltd.
Oct. 2022	Certified as a Technology Excellence Company by NICE Information Service Co., Ltd.
Dec. 2022	Designated as a G-PASS (Global Procurement Support Program) company for overseas procurement markets
Jan. 2023	Interactive whiteboard certified as Green Technology by the Ministry of SMEs and Startups
Oct. 2023	Launched new LED weather display board and signed a procurement supply contract
Nov. 2023	Received the Smart Korea Award – Minister's Award from the Ministry of SMEs and Startups
May. 2024	Launched Virtual Experiential Learning System
Jun. 2024	Implemented Media Façade at Pukyong National University's Centennial Monument
Aug. 2024	Supplied Products for the First Immersive Media Art Exhibition Featuring the Kansong Collection
Dec. 2024	Listed on KOSDAQ Market
Jan. 2025	Registered Company's Interactive Whiteboard as Excellent Product by the Public Procurement Service
May. 2025	Released Motion MARU (Digital Indoor Activity Device)

